



## A 25 YEAR JOURNEY TO GLOBAL PLAYER IN BUSINESS INTELLIGENCE

**MONTREAL, (QC), March 31, 2017 - Tangerine Software Inc.**, a Business Intelligence (BI) software developer and ERP provider, proudly celebrates 25 years of successful business innovation, thanks to its dedicated employees, customers and business partners. What began as a small ERP consulting firm has grown into a world-class enterprise serving over 1,000 customers with Infor System21, Sage X3 and their proprietary BI solution, Nectari, also distributed globally by Sage – the market and technology leader for integrated accounting, payroll and payment systems – as Sage Enterprise Intelligence (SEI).

Tangerine has sold and implemented ERP solutions to over 300 customers and won many top performance awards. They are most proud, however, of their company's reputation for excellence. From their first big ERP deal in 1992, Tangerine has always been 100% committed to every project, from the initial sales cycle to well beyond implementation. "We take our customer's needs and wants very seriously, and focus on whatever is necessary to make sure they get every possible business advantage from their enterprise software," says co-founder & President Greg Brown. "Our company philosophy has been facilitated by the fact that we've always been very fortunate to have highly skilled and dedicated consultants who truly care about their work and the outcome."

From that spirit, Nectari was born. In 2001, based on a wealth of ERP and BI experience, Tangerine Software decided to develop its own Business Intelligence software solution and launched the first version of Nectari within two years. "This was a great moment in our company's history," says Benoit Trottier, co-founder and VP of Operations. "We became owners of something we knew would be very special, and we were right."

Nectari features state of the art data analysis and reporting capabilities and is an all-in-one BI offering that is easy to use for everyone. "Our R & D team are constantly developing innovative ways to advance the product in order to meet the needs of our clients and bring Nectari to the highest possible level. We are always looking for that next WOW factor," enthuses Guy Girouard, Director of Product Development.

In 2013, the company signed an OEM agreement with Sage for the global distribution of Nectari/SEI by Sage and its business partners. Since then, Sage Enterprise Intelligence integrates naturally with Sage X3 – Sage's newest Cloud business management solution for the enterprise – and a number of other Sage solutions, to provide Sage customers with deep insight into their data across finance and operations, in real-time. To date, there are over 800 customers benefiting from Nectari and SEI in over 20 countries.

Looking to the future, Tangerine will continue to expand and build their already very successful ERP practice while gaining exponential market share with Nectari. "Over 25 years, we have had many highs as well as character building lows," states Greg. "But at this point, Benoit and I are very excited about the future. It's going to be a fun ride for many years to come."

**About Tangerine Software**

Tangerine Software is a leading provider of Enterprise Resource Planning (ERP) software solutions, including Infor System21 and Sage X3, and is the author of Nectari, a world-class Business Intelligence product. Located in St. Laurent Quebec, Canada, Tangerine currently has more than 70 employees and services and supports over 1,000 customers. For additional information on the company, its products and services, visit [www.tangerinesoftware.com](http://www.tangerinesoftware.com).

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